

# Integrated B2B Ecommerce Solution for WooCommerce



**B2BeCONNECT**  
For WooCommerce

[www.insync.co.in](http://www.insync.co.in)

# Available Basic Features

## ➔ Create Companies

Create and manage all your B2B Companies from one place. While creating a company you can define the Credit Limit for the company.

## ➔ Create Contact Persons with different privileges

Contact Persons can place orders on behalf of a company. Create unlimited contact persons for a company and assign admin or general roles to them. Admins can create other contact persons and can view all his/her company orders.

## ➔ Enable/Disable Shop for non-logged in customers

Hide your shop for users who are not logged in.

## ➔ Credit Limit as payment gateway

At the time of checkout, allow your customers to purchase via credit limit and help them pay later.

## ➔ Company-wise Pricelist

Show different prices to different customers based on your relationships and purchase status.

## ➔ Pricelist-wise Volume Discount/Tier pricing

Allow volume or quantity-based discounts for all your purchases.(E.g. Buy 3 Get 50% discount. etc.)

# Available Advanced Features

## ➔ **Company-wise Special Discounts (with time periods)**

On special occasions, allow more discounts to your customers.

## ➔ **Create User Groups**

Create different user groups based on different criteria.

## ➔ **User Group-wise Discounts**

Allow different types of discounts for different user groups. This is used when there are more users with the same discount criteria.

## ➔ **Sales Representatives**

Your customer may not always be able to place orders. Let your Sales Rep place orders on behalf of the company. A sales rep can be associated with unlimited companies.

## ➔ **Two Factor Authentication (Separate price for SMS gateway)**

Allow your customers to login using a secure two-factor authentication. Allow the admin contact person decide who will get the SMS and who can log in with OTP.

## ➔ **Multiple Warehouses with automated Warehouse selection**

Create multiple warehouses based on zip code ranges and assign product quantities for each of those warehouses. Auto select the best warehouse based on the user's address while placing an order.

### ➔ **Order Approval System**

Now you can set per order limits for a contact person, above which the orders have to be approved by the admin contact person.

### ➔ **Get a Quote feature**

Your customers get a proper quote on the selected products and can negotiate on the price.

### ➔ **Customer Favourite List for quick ordering**

Buyers can add products in favourite list and quickly order from there whenever required.

### ➔ **Multiple Shipping Addresses**

Buyers will be able to create multiple shipping addresses and chose one of them while ordering. All the addresses created by different contact persons of a company will be available for all the contact persons while placing orders.

### ➔ **APIs for Integration**

All the above features have ready APIs for successful data sync between WooCommerce and other applications like ERP, CRM etc.

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# B2B eCONNECT

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**inSync**<sup>®</sup>

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